

Kevin M. Shea Vice President Government Relations - NH 900 Elm Street, Suite 1922 Manchester, NH 03101

May 30, 2008

Kate Bailey New Hampshire Public Utilities Commission 21 South Fruit Street, Suite 10 Concord, NH 03301-2429

Dear Kate,

Pursuant to section 5.1 of the Staff Settlement Stipulation I have included the April 2008 FairPoint staffing report for your review.

Please acknowledge receipt of this letter and its enclosures by signing or stamping and dating the receipt copy of this letter.

Sincerely,

Kevin M. Shea

cc: Lynn Fabrizio Jody O'Marra Meredith Hatfeild

Attachment

## Staffing Plan

This plan supports FairPoint's cutover and regulatory commitments in the acquired Verizon properties within Maine, New Hampshire and Vermont. This includes service quality improvements, the dual pole removal initiative, the broadband deployment plan and activities involved with the systems cutover.

FairPoint has previously indicated that we would require 675 "New Hire" positions to replace the services provided by Verizon from outside of the three states. As of May 30, 2008, 318 of those positions have been filled. This plan totals 610 positions in addition to the 318 positions already filled. The total positions FairPoint has or will fill now totals 928 (318 + 610). The Plan therefore addresses the remaining 357 "New Hire" positions plus 253 positions required to meet the commitments for service quality improvement, dual pole removal, backfill for retirements, and call center representatives.

Our total staffing plan was built from a bottom up approach involving the business leads in each area to identify critical needs to meet our service requirements and to ensure sufficient resources for cutover at the end of September.

Of significance, we considered historical data in ensuring our staffing was proper given current business conditions and near term operating issues. The last twelve months of access line loss of approximately 9.6% was taken into consideration as was the impact of Verizon practice of loaning technicians to areas outside of the three state regions in staffing front line service oriented roles.

The exceptional call volumes experienced after close were considered in staffing additional positions in the call centers to address anticipated increases in call volume before, during, and after cutover. To be prudent, 76 of these roles were defined as temporary and we expect that after December 31, 2008 a number of these positions will be eliminated. You will note in the table below that by cutover we will have employed and trained 17% more Service Representatives than Verizon employed in January of this year.

FairPoint Communications
Analysis of Consumer & SB Staffing needs in the NNE

|   | <b>Existing Positions</b> |        |        |           |        |        |        |        |        |        |
|---|---------------------------|--------|--------|-----------|--------|--------|--------|--------|--------|--------|
| Position                                    | Jan-08                    | Feb-08 | Mar-08 | 31-Mar-08 | Apr-08 | May-08 | Jun-08 | 80-Inf | Aug-08 | Sep-08 |
| SERVICE REPRESENTATIVE (on payroll)         | 363                       | 339    | 342    | 343       | 339    | 339    | 426    | 426    | 426    | 426    |
| OTHER DEPARTMENTAL POSITIONS                | 203                       | 198    | 198    | 186       | 213    | 218    | 218    | 222    | 227    | 232    |
| GRAND TOTAL                                 | 566                       | 537    | 540    | 529       | 552    | 557    | 644    | 648    | 653    | 658    |
| Access line loss for the past 12 months was | consid                    | ered.  |        |           |        |        |        |        |        |        |

For technician positions we considered the past twelve months of access line loss and the actual number of technicians assigned to work in the region. Verizon had a practice of loaning technicians to other regions. The Verizon staffing report was based on payroll information relative to the employee's home station, even when these employees were assigned elsewhere. The chart below demonstrates that traditional staffing levels for Splice Service Technicians assigned to work in the Northern New England region were approximately 740 positions. With the service initiatives and backfill positions our assigned staffing levels for cutover relative to these positions is higher than the January staffing levels at Verizon. It is not our intention to loan technicians outside of the Verizon acquired properties.

FairPoint Communications
Analysis of Network Staffing needs in the NNE

|  | E      | <b>Existing Positions</b> |        |        |        |        |        |        |
|--|--------|---------------------------|--------|--------|--------|--------|--------|--------|
| Position   | Jan-08 | 31-Mar-08                 | Apr-08 | May-08 | 80-unL | Jul-08 | Aug-08 | Sep-08 |
| CENTRAL OFFICE TECHNICIAN                                | 288    | 261                       | 257    | 257    | 257    | 303    | 307    | 307    |
| EQUIPMENT INSTALL TECH                                   | 87     | 69                        | 69     | 69     | 69     | 69     | 69     | 69     |
| OUTSIDE PLANT TECHNICIAN                                 | 188    | 163                       | 163    | 163    | 163    | 173    | 183    | 193    |
| SPLICE-SERVICE TECHNICIAN                                | 816    | 741                       | 740    | 740    | 740    | 755    | 770    | 801    |
| OTHER NETWORK DEPT POSITIONS                             | 610    | 603                       | 639    | 656    | 664    | 656    | 711    | 746    |
| TOTAL  | 1989   | 1837                      | 1868   | 1885   | 1893   | 1956   | 2040   | 2116   |
|  |        |                           |        |        |        |        |        |        |
| SST's (payrolled)  | 816    |                           | 740    | 740    | 740    | 740    | 740    | 740    |
| Listed on FairPoint's staffing plan                      | 0      |                           | 0      | 61     | 61     | 61     | 61     | 61     |
| Loaned to states outside NNE                             | -87    |                           | 0      | 0      | 0      | 0      | 0      | 0      |
| TOTAL  | 729    |                           | 740    | 801    | 801    | 801    | 801    | 801    |
|  | 100    |                           | 400    | 100    | 100    | 100    | 100    | 100    |
| OPT (payrolled)  | 188    |                           | 163    | 163    | 163    | 163    | 163    | 163    |
| Listed on FairPoint's staffing plan                      |        |                           | _      | 30     | 30     | 30     | 30     | 30     |
| Loaned to states outside NNE                             | -16    |                           | 0      |        |        |        |        |        |
| TOTAL  | 172    |                           | 163    | 193    | 193    | 193    | 193    | 193    |
| Recall Pool - available as a staffing pool               |        | -                         |        |        |        |        |        |        |
| Access Lines loss for the last 12 months was considered. |        |                           |        |        |        |        |        |        |

In addition, there are currently 19 trained technicians (primarily Equipment Install Techs) on a recall list. It is our expectation that a majority of them will respond positively to a recall if we need additional resources in that area.

Of significance, we have had only one termination since closing on April 1, 2008; therefore, we have not conducted a turnover analysis.

In summary, when we complete staffing for the service initiatives, cutover, and backfill to appropriate levels we will expand our workforce by 928 employees over the staffing levels of the transferred employees from Verizon at close. We have also identified key positions on the staffing plan complementing this narrative that will be expedited for cutover. You will find that we have identified a total of 31 management positions as key positions in the plan submitted with this narrative as well as 141 associate positions. The submitted plan reflects 674 current openings. By the end of June we expect that 87 of these positions will be filled, primarily in the customer service area. The balance of the key positions are expected to be filled by the end of August.

| Legend  |
|---|
| Candidate accepted and start date will be in June.          |
| Candidate sourced and expected to be hired in June or July. |

| Key Positions   | FTE | Oracle Dept Desc                              | Job Title                         |
|-----------------|-----|---|-----------------------------------|
| rtcy i ositions | 1   | Operations Bullpen                            | Local Manager Proact / CXM        |
|                 | 1   | FIN - Financial Accounting - Payroll          | Supervisor Payroll                |
|                 | 1   | FIN - Financial Accounting - Accounts Payable | Manager Accounts Payable          |
|                 | 1   | FIN - Financial Accounting - Accounts Payable | Supervisor Accounts Payable       |
|                 | 1   | DCO - Service Desk                            | Manager Serv Desk                 |
|                 | 1   | DCO - Service Desk                            | SD Lead                           |
|                 | 1   | DCO - Service Desk                            | SD Lead 2nd Shift                 |
|                 | 1   | DCO - Service Desk                            | SD Lead 3rd Shift                 |
|                 | 1   | CSB - Outbound Sales and Service              | Supervisor Outbound Telemarketing |
|                 | 1   | CSB - Outbound Sales and Service              | Supervisor Outbound Telemarketing |
|                 | 1   | CSB - Consumer Sales and Service              | Specialist Sales Support          |
|                 | 1   | CSB - Consumer Sales and Service              | Supervisor Sales Sup-Bangor       |
|                 | 1   | CSB - Consumer Sales and Service              | Supervisor Sales Sup-Bangor       |
|                 | 1   | CSB - OS & DA                                 | Supervisor Customer Service       |
|                 | 1   | DCO - Service Desk                            | SD Tech                           |
|                 | 1   | DCO - Service Desk                            | SD Tech                           |
|                 | 1   | DCO - Service Desk                            | SD Tech                           |
|                 | 1   | MKT - Marketing                               | Marketing Analytics Mgr           |
|                 | 1   | MKT - Product Development                     | Prod Manager OS DA & Payphone     |
|                 | 1   | MKT - Product Development                     | Prod Mgr Voice & Bndled Svcs      |
|                 | 1   | MKT - Product Development                     | Prod Spec LD & VoIP Consumer      |
|                 |     | MKT - Marketing                               | Marketing Spec Maine              |
|                 | 1   | MKT - Product Development                     | Prod Spec Data & Internet Svcs    |
|                 | 1   | Risk Management                               | EH&S Manager                      |
|                 | 1   | Risk Management                               | Claims Associate                  |
|                 | 1   | Customer Operations                           | Call Center Manager               |
|                 | 1   | Customer Operations                           | Call Center Supervisor            |
|                 | 1   | Customer Operations                           | Sales Eng                         |
|                 | 1   | Business Operations                           | Account Executive                 |
|                 | 1   | Business Operations                           | Account Executive                 |
|                 | 1   | Customer Operations                           | Account Executive                 |
|                 | 1   | Customer Operations                           | Small Business Supervisor         |
|                 | 1   | Customer Operations                           | Executive Assistant               |
|                 | 1   | Customer Operations                           | Executive Assistant               |
|                 | 1   | Business Operations                           | Manager Contract Mgmt             |
|                 |     | Operations Bullpen                            | Turf Engineer                     |
|                 |     | Operations Bullpen                            | Turf Engineer                     |
|                 |     | Operations Bullpen                            | Turf Engineer                     |
|                 | 1   | HRS - Employee Relations                      | Executive Assistant               |
|                 | 1   | HRS - Employee Relations                      | HR Specialist Empl Relations      |
|                 | 1   | ORT - Wholesale Billing Support               | Senior Specialist Billing Support |
|                 |     | ORT - Training                                | Trainers                          |
|                 | 1   | ORT - Training                                | Trainers                          |
|                 | 1   | ORT - Training                                | Manager Documentation Training    |

| 1 | ORT - Network & Field Operations Support | Senior Specialist Metrics & Reporting     |
|---|--|---|
|   | ORT - Network & Field Operations Support | Spec Field Sup Network                    |
| 1 | ORT - Network & Field Operations Support | Spec Ntwk Sys Planning                    |
| 1 | ORT - Network & Field Operations Support | Special Network Prod & M&P                |
| 1 | ORT - Network & Field Operations Support | Special Network Prod & M&P                |
| 1 | ORT - Network & Field Operations Support | Special Network Prod & M&P                |
| 1 | ORT - Retail Billing Support             | Specialist Billing Support                |
| 1 | ORT - Retail Billing Support             | Specialist Billing Support                |
| 1 | ORT - Training                           | Specialist Call Quality                   |
| 1 | ORT - Training                           | Specialist Call Quality                   |
| 1 | ORT - Network & Field Operations Support | Specialist Metrics & Reporting            |
| 1 | ORT - Network & Field Operations Support | Specialist Metrics & Reporting            |
| 1 | ORT - Retail Billing Support             | Sr Billing Analyst                        |
| 1 | ORT - Call Center Support                | Specialist Operator Services              |
| 1 | ORT - Call Center Support                | Sr Staff Consult Prod Mgmt & Dev          |
| 1 | ORT - Training                           | Coordinator of Customer Care              |
|   | ORT - Sales Support                      | Specialist System Planning                |
| 1 | ORT - Training                           | Specialist Systems Support (UPK)          |
| 1 | ORT - Customer Care Support              | Specialist System Admin                   |
| 1 | EXA - Government Affairs                 | Director Legislative Relations            |
|   | EXA - Government Affairs                 | Director Legislative Relations            |
| 1 | EXA - Government Affairs                 | Title Contractor                          |
| 1 | Operations Bullpen                       | Executive Assistant                       |
| 1 | Operations Bullpen                       | Local Manager Proact / CXM                |
| 1 | Operations Bullpen                       | Local Manager Wholesale                   |
| 1 | Network Engineering                      | Wholesale Support Engineer                |
| 1 | Operations Bullpen                       | Engineering Manager                       |
| 1 |  | Inventory DB/Drafter                      |
| ' | Network Engineering                      | IOF Provisioner                           |
|   | Network Engineering                      |   |
| 1 | Network Engineering                      | Mgr Data Engineering                      |
| 1 | Network Engineering                      | Mgr Regional Engineering                  |
| 1 | Network Engineering                      | Mgr Regional Engineering                  |
| 1 | Network Engineering                      | Mgr Regional Engineering Special Services |
| 1 | Network Engineering                      | Microwave Engineer                        |
|   | Network Engineering                      | SS7 Tandem/Swithc/VM Engineers            |
| 1 | Network Engineering                      | Traffic Engineer                          |
| 1 | FIN - Financial Accounting - PP&E        | Accts TPUC                                |
|   | FIN - Financial Accounting - PP&E        | Supervisor Capital Expenditures           |
| 1 | FIN - Financial Accounting - PP&E        | Supervisor TPUC                           |
|   | FIN - Financial Accounting - Revenue     | Accts Revenue Wholesale                   |
| 1 | FIN - Financial Accounting - Revenue     | Sr Staff Acct - Revenue                   |
| 1 | FIN - Financial Accounting - Revenue     | Supervisor Revenue Retail                 |
| 1 | Regulatory (REG)                         | Analyst of Cost and Access                |
|   | Regulatory (REG)                         | Analyst of Tariffs and Compliance         |
| 1 | Regulatory (REG)                         | Manager of Policy Research and Analysis   |
| 1 | Regulatory (REG)                         | Manager of Policy Research and Analysis   |
| 1 | Regulatory (REG)                         | Senior Manager of Cost and Access         |

| 1 1 | Regulatory (REG)                              | Executive Assistant                                     |
|-----|---|---|
| 1   | DCO - Production Control                      | Billing PC, Op  |
| 1   | EXA - Corporate Communications                | Manager Intranet  |
|     | Legal   | VP Law & Assistant General Counsel                      |
| 1   | Legal   | State Regulatory Attorney                               |
| 1   | Internal Audit                                | Internal Auditor  |
| 1   | CSB - Consumer Sales and Service              | Specialist Resource Management                          |
| 1   | CSB - Consumer Sales and Service              | Supervisor Sales Support Portland                       |
| 1   | CSB - Consumer Sales and Service              | Supervisor Sales Support Portland                       |
| 1   | CSB - Small Business Sales and Service        | Call Center Supervisor                                  |
| 1   | CSB - OS & DA                                 | Supervisor Customer Service                             |
| 1   | CSB - OS & DA                                 | Director Operator Services/Directory Assistance         |
| 1   | CSB - Dealer Channels                         | Supervisor VAR  |
| 1   | Risk Management                               | Risk Analyst  |
|     | Customer Operations                           | E911 Database Manager                                   |
| 1   | Customer Operations                           | E911 Specialist   |
| 1   | Customer Operations                           | E911 Team Leader  |
| 1   | Customer Operations                           | Account Executive                                       |
| 1   | Customer Operations                           | Account Executive                                       |
| 1   | Customer Operations                           | Account Executive                                       |
|     | Customer Operations                           | Specialists   |
| 1   | HRS - Compensation and Benefits Mgt           | EAP Coordinator   |
| 1   | HRS - Employee Relations                      | HR Specialist Empl Relations                            |
| 1   | ORT - Wholesale Billing Support               | Specialist Billing Support                              |
| 1   | ORT - Retail Billing Support                  | Billing Analyst   |
| 1   | ORT - Network & Field Operations Support      | Spec Cust Systems                                       |
| 1   | ORT - Network & Field Operations Support      | Spec Cust Systems                                       |
| 1   | ORT - Network & Field Operations Support      | Spec Ntwk Sys Planning                                  |
| 1   | ORT - Network & Field Operations Support      | Special Network Prod & M&P                              |
| 1   | ORT - Network & Field Operations Support      | Special Network Prod & M&P                              |
| 1   | ORT - Network & Field Operations Support      | Specialist Metrics & Reporting                          |
| 1   | Network Engineering                           | Collocation Support Engineer                            |
| 1   | Network Engineering                           | Data Engineer   |
| 1   | Network Engineering                           | Data Engineer   |
| 1   | Operations Bullpen                            | Engineer  |
| 1   | Operations Bullpen                            | Engineer DR/Drofter                                     |
| 1   | Network Engineering                           | Inventory DB/Drafter                                    |
| 1   | Network Engineering                           | SS7 Tandem/Swithc/VM Engineers                          |
| 1   | FIN - Financial Accounting - PP&E             | Accts Captial Expenditures                              |
| 1   | Regulatory (REG)                              | Analyst of Tariffs and Compliance                       |
| 1   | DCO - Production Control                      | Billing PC, Op  |
| 1   | EXA - Corporate Communications Internal Audit | Manager Internal Communications Internal Auditor        |
| 1   |   |   |
| 1 1 | CSB - OS & DA<br>CSB - OS & DA                | Supervisor Customer Service Supervisor Customer Service |
| 1   | Customer Operations                           | Account Executive II                                    |
| 1   | Customer Operations  Customer Operations      | Account Executive II                                    |
| [   | Tousioner Operations                          | Account Executive II                                    |

| 1 | FIN - Financial Accounting - PP&E           | Accts Captial Expenditures        |
|---|---|-----------------------------------|
| 1 | FIN - Financial Accounting - PP&E           | Accts Fixed Assets                |
| 1 | FIN - Financial Accounting - PP&E           | Accts TPUC                        |
| 1 | FIN - Financial Accounting - PP&E           | Accts TPUC                        |
| 1 | FIN - Financial Accounting - Revenue        | Accts Revenue Retail              |
| 1 | FIN - Financial Accounting - Revenue        | Accts Revenue Wholesale           |
| 1 | Regulatory (REG)                            | Analyst of Cost and Access        |
| 1 | Regulatory (REG)                            | Analyst of Tariffs and Compliance |
| 1 | DCO - Production Control                    | Billing PC, Op                    |
| 1 | HRS - Staffing and Training                 | HR Spec Staff & Recruit           |
| 1 | FIN - Financial Accounting - Revenue        | Accts Revenue Retail              |
|   | ORT - Customer Care Support                 | Specialist Force Management       |
|   | ORT - Customer Care Support                 | Specialist Force Management       |
|   | ORT - Customer Care Support                 | Specialist Force Management       |
|   | ORT - Customer Care Support                 | Specialist Force Management       |
|   | ORT - Customer Care Support                 | Specialist Force Management       |
|   | ORT - Customer Care Support                 | Specialist Force Management       |
|   |   |                                   |
|   |   |                                   |
| 1 | Operations Bullpen                          | Local Manager Proact / CXM        |
|   | MKT - Marketing                             | Marketing Spec NH                 |
| 1 | Sales Eng                                   | Sales Eng                         |
| 1 | Customer Operations                         | Account Manager                   |
| 1 | Sales Eng                                   | Service Manager Collocation       |
| 1 | HRS - Employee Relations                    | HR Generalist / Business Partner  |
| 1 | Operations Bullpen                          | Local Manager - CO                |
| 1 | Operations Bullpen                          | Local Manager - CO                |
| 1 | Operations Bullpen                          | Local Manager - CO                |
| 1 | Operations Bullpen                          | Local Manager - CO                |
| 1 | Operations Bullpen                          | Local Manager - CO                |
| 1 | Operations Bullpen                          | Local Manager - CO                |
|   | Operations Bullpen                          | Local Manager I&M                 |
| 1 | Operations Bullpen                          | Local Manager Proact Ctr          |
| 1 | FIN - Tax                                   | Accountant Corporate Income Tax   |
| 1 | FIN - Tax                                   | Accountant Telco Transaction Tax  |
| 1 | FIN - Tax                                   | Accountant Telco Transaction Tax  |
|   | FIN - Tax                                   | Supervisor Corporate Income Tax   |
|   | FIN - Financial Accounting - General Ledger | Accts Operations Expense          |
| 1 | FIN - Financial Accounting - General Ledger | Manager of General Ledger         |
| 1 | FIN - Financial Reporting                   | Director of Financial Reporting   |
| 1 | FIN - Financial Planning & Analysis         | Senior Manager of FP&A            |
| 1 | FIN - Financial Accounting - General Ledger | Acct Part 32 Accounting           |
| 1 | FIN - Financial Reporting                   | Accts Financial Reporting         |
| 1 | FIN - Financial Planning & Analysis         | Financial Analyst                 |
| 1 | FIN - Financial Planning & Analysis         | Financial Analyst                 |
| 1 | FIN - Financial Reporting                   | Manager Financial Reporting       |
|   | FIN - Financial Reporting                   | Sr Mgr Financial Reporting        |

| 1 | FIN - Financial Reporting                  | Supervisor Financial Reporting   |
|---|--|----------------------------------|
| 1 | FIN - Regulatory Accounting                | Acct Cost Study & Analysis       |
| 1 | FIN - Regulatory Accounting                | Supervisor Cost Study & Analysis |
| 1 | FIN - Regulatory Accounting                | Supervisor Regulatory Reporting  |
| 1 | SDS - Development                          | Advanced Technology Lead         |
| 1 | SDS - Architecture                         | Architecture Manager             |
| 1 | SDS - Reporting                            | BAU & Reporting Mgr              |
| 1 | SDS - Architecture and Development Support | Bus Sol Analyst                  |
| 1 | SDS - Architecture and Development Support | Config Analyst                   |
| 1 | SDS - Architecture and Development Support | Tech Writer                      |
| 1 | SDS - Development                          | Web & Advanced Tech Mgr          |
| 1 | IST - Facilities                           | Manager UHD/Security             |
| 1 | SDS - Architecture                         | Arch Analyst                     |
| 1 | IST - QA/CM                                | CM Business Analyst              |
| 1 | DCO - Data                                 | DBA Oracle Tuner                 |
| 1 | DCO - Data                                 | DBA SQL                          |
| 1 | DCO - Systems                              | Jr Sys Admin Unix                |
| 1 | DCO - Data                                 | Junior Level DBA Oracle          |
| 1 | SDS - Reporting                            | Lead Reporting                   |
| 1 | DCO - Systems                              | Lead Systems                     |
| 1 | SDS - Development                          | Lead Web                         |
| 1 | IST - QA/CM                                | Lead, Testing                    |
| 1 | IST - QA/CM                                | Maintenance & Contract Admin     |
| 1 | SDS - Reporting                            | Maintenance Dev                  |
| 1 | IST - ISP Admin                            | Manager ISP                      |
| 1 | IST - ISP Admin                            | Network Admin                    |
| 1 | SDS - Development                          | New Dev                          |
| 1 | SDS - Development                          | New Dev                          |
| 1 | DCO - Operations                           | Ops Analyst                      |
| 1 | DCO - Operations                           | Ops Lead (Day)                   |
| 1 | DCO - Operations                           | Ops Lead (Evening)               |
| 1 | DCO - Operations                           | Ops Lead (Night)                 |
| 1 | SDS - Reporting                            | Reporting                        |
| 1 | IST - QA/CM                                | Test Analyst                     |
| 1 | IST - QA/CM                                | Test Analyst                     |
| 1 | IST - QA/CM                                | Test Analyst                     |
| 1 | IST - QA/CM                                | Test Perf Analyst                |
| 1 | IST - QA/CM                                | Test Perf Analyst                |
| 1 | IST - QA/CM                                | Test Perf Analyst                |
| 1 | SDS - Development                          | Web Dev                          |
| 1 | IST - Executive                            | Executive Assistant              |
| 1 | IST - Security Admin                       | Security Admin                   |
| 1 | CSB - Consumer Sales and Service           | Manager Service Request Center   |
| 1 | ORT - Retail Billing Support               | Billing Analyst                  |
| 1 | ORT - Retail Billing Support               | Billing Analyst                  |
| 1 | ORT - Retail Billing Support               | Billing Analyst                  |
| 1 | ORT - Retail Billing Support               | Billing Analyst                  |

| 1 | ORT - Retail Billing Support                | Billing Analyst                  |
|---|---|----------------------------------|
| 1 | ORT - Retail Billing Support                | Billing Analyst                  |
| 1 | ORT - Retail Billing Support                | Billing Analyst                  |
| 1 | Customer Operations                         | Account Manager                  |
| 1 | Operations Bullpen                          | Supervisor - APC                 |
| 1 | FIN - Financial Accounting - General Ledger | Acct Part 32 Accounting          |
| 1 | FIN - Financial Planning & Analysis         | Financial Analyst                |
| 1 | FIN - Financial Planning & Analysis         | Financial Analyst                |
| 1 | FIN - Financial Planning & Analysis         | Senior Financial Analyst         |
| 1 | FIN - Regulatory Accounting                 | Acct Cost Study & Analysis       |
| 1 | FIN - Regulatory Accounting                 | Acct Regulatory Reporting        |
| 1 | SDS - Architecture and Development Support  | Bus Sol Analyst                  |
| 1 | SDS - Architecture and Development Support  | Config Analyst                   |
| 1 | SDS - Architecture and Development Support  | Tech Writer                      |
| 1 | IST - Facilities                            | UHD                              |
| 1 | DCO - Data                                  | DBA SQL                          |
| 1 | DCO - Systems                               | Jr Sys Admin Unix                |
| 1 | IST - QA/CM                                 | Maintenance & Contract Admin     |
| 1 | SDS - Reporting                             | Maintenance Dev                  |
| 1 | SDS - Reporting                             | Maintenance Dev                  |
| 1 | SDS - Reporting                             | Maintenance Dev                  |
| 1 | IST - ISP Admin                             | Network Admin                    |
| 1 | IST - ISP Admin                             | Network Admin                    |
| 1 | SDS - Development                           | New Dev                          |
| 1 | SDS - Development                           | New Dev                          |
| 1 | DCO - Operations                            | Ops Analyst                      |
| 1 | SDS - Reporting                             | Reporting                        |
| 1 | SDS - Reporting                             | Reporting                        |
| 1 | SDS - Reporting                             | Reporting                        |
| 1 | SDS - Architecture                          | Sr Arch Analyst                  |
| 1 | SDS - Development                           | Web Dev                          |
| 1 | IST - Security Admin                        | Security Admin                   |
| 1 | FIN - Tax                                   | Accountant Corporate Income Tax  |
| 1 | FIN - Tax                                   | Accountant Telco Transaction Tax |
| 1 | FIN - Tax                                   | Accountant Telco Transaction Tax |
| 1 | FIN - Financial Accounting - General Ledger | Supervisor of COGS               |
| 1 | FIN - Financial Planning & Analysis         | Senior Financial Analyst         |
| 1 | SDS - Architecture and Development Support  | Tech Writer                      |
| 1 | DCO - Systems                               | Jr Sys Admin Unix                |
| 1 | SDS - Reporting                             | Maintenance Dev                  |
| 1 | SDS - Reporting                             | Maintenance Dev                  |
| 1 | SDS - Reporting                             | Maintenance Dev                  |
| 1 | IST - ISP Admin                             | Network Admin                    |
| 1 | IST - ISP Admin                             | Network Admin                    |
| 1 | SDS - Development                           | New Dev                          |
| 1 | SDS - Development                           | New Dev                          |
| 1 | DCO - Operations                            | Ops Analyst                      |

| 1   | SDS - Reporting                                | Reporting                        |
|-----|--|----------------------------------|
| 1   |  | Reporting                        |
| 1   | SDS - Reporting                                | ·                                |
| 1   | SDS - Reporting                                | Reporting                        |
| 1   | SDS - Development                              | Web Dev                          |
| 1   | FIN - Financial Accounting - General Ledger    | Accts COGS                       |
| 1   | FIN - Financial Accounting - General Ledger    | Accts COGS                       |
| 1   | SDS - Reporting                                | Maintenance Dev                  |
| 1   | SDS - Reporting                                | Maintenance Dev                  |
| 1   | SDS - Reporting                                | Maintenance Dev                  |
|     |  |                                  |
|     |  |                                  |
| 1   | Sales Eng                                      | Sales Eng                        |
|     | Operations Bullpen                             | Turf Engineer                    |
| 1   | Operations Bullpen                             | Supv CPC Network Prov            |
| 1   | Operations Bullpen                             | Lead Engineer - Wireless         |
| 1   | Operations Bullpen                             | OSS/EMS Systems Integrator       |
| 1   | CSB - Consumer Sales and Service               | Executive Assistant              |
| 1   | CSB - Consumer Sales and Service               | Specialist Sales Support         |
| 1   | CSB - Consumer Sales and Service               | Supervisor Sales Sup-Burlington  |
| 1   | Collections                                    | Supervisor Collections           |
| 1   | Collections                                    | Supervisor Collections           |
| 1   | Collections                                    | Supervisor Collections           |
|     | Operations Bullpen                             | Turf Engineer                    |
| 1   | Operations Bullpen                             | Local Manager Proact / CXM       |
| 1   | Customer Operations                            | Implementation Mgr II            |
| 1   | Customer Operations                            | Implementation Mgr II            |
| '   | Customer Operations  Customer Operations       | Implementation Mgr III           |
| 1   | HRS - Employee Relations                       | HR Generalist / Business Partner |
| 1   | HRS - Human Resources Administration           | HR Specialist Admin Processor    |
| 1   | HRS - Human Resources Administration           | HR Specialist Admin Processor    |
| 1   | HRS - Human Resources Administration           |                                  |
| 4   |  | HR Specialist IT                 |
| 1   | Operations Bullpen                             | Technical Writer                 |
| 1   | CSB - Consumer Sales and Service               | Supervisor Sales Sup-Burlington  |
| 1   | CSB - OS & DA                                  | Supervisor Customer Service      |
| 1   | Collections                                    | Systems Analyst                  |
| 1   | Customer Operations                            | Account Manager                  |
| 1   | HRS - Human Resources Administration           | Executive Assistant              |
|     |  |                                  |
|     |  |                                  |
| 310 | Total Non-Associates on Approved Staffing Plan |                                  |
| 6   | Total Positions on labor Relations Hold        |                                  |
| 20  | Total Filled & Removed from Count              |                                  |
| 284 | Total Positions to Fill                        |                                  |
|     |  |                                  |
|     |  |                                  |
|     |  |                                  |
|     |  |                                  |
| -   | •  | •                                |

| Charlo | tte             |                            |
|--------|-----------------|----------------------------|
| 1      | Risk Management | Risk Analyst               |
| 1      | FIN - Executive | Sr VP Corporate Controller |
| 1      | Legal           | Business Attorney          |
| 1      | Legal           | Legal Secretary            |

| File Name                               | City                 | State    | Priority | Post In | Hire In |   |
|---|----------------------|----------|----------|---------|---------|---|
| Operations - Mead - Backfill - Approved | Bangor               | ME       | 1        | June    | July    |   |
| Corporate Finance                       | Bangor               | ME       | 1        | June    | July    |   |
| Corporate Finance                       | Bangor               | ME       | 1        | June    | July    |   |
| Corporate Finance                       | Bangor               | ME       | 1        | June    | July    |   |
| IT                                      | Bangor               | ME       | 1        | June    | July    |   |
| IT                                      | Bangor               | ME       | 1        | June    | July    |   |
| IT                                      | Bangor               | ME       | 1        | June    | July    |   |
| IT                                      | Bangor               | ME       | 1        | June    | July    |   |
| Customer Service                        | Bangor               | ME       | 1        | June    | July    |   |
| Customer Service                        | Bangor               | ME       | 1        | June    | July    |   |
| Customer Service                        | Bangor               | ME       | 1        | June    | July    |   |
| Customer Service                        | Bangor               | ME       | 1        | June    | July    |   |
| Customer Service                        | Bangor               | ME       | 1        | June    | July    |   |
| Customer Service                        | Bangor               | ME       | 1        | June    | July    |   |
| IT                                      | Bangor               | ME       | 2        | July    | Aug     |   |
| IT                                      | Bangor               | ME       | 2        | July    | Aug     |   |
| IT                                      | Bangor               | ME       | 2        | July    | Aug     |   |
| Marketing                               | Portland             | ME       | 1        | June    | July    |   |
| Marketing                               | Portland             | ME       | 1        | June    | July    |   |
| Marketing                               | Portland             | ME       | 1        | June    | July    |   |
| Marketing                               | Portland             | ME       | 1        | June    | July    |   |
| Marketing                               | Portland             | ME       |          |         |         | 1 |
| Marketing                               | Portland             | ME       | 1        | June    | July    |   |
| Risk Management                         | Portland             | ME       | 1        | June    | July    |   |
| Risk Management                         | Portland             | ME       | 1        | June    | July    |   |
| Business Sales                          | Portland             | ME       | 1        | June    | July    |   |
| Business Sales - Wish List - Approved   | Portland             | ME       | 1        | June    | July    |   |
| Business Sales - Wish List - Approved   | Portland             | ME       | 1        | June    | July    |   |
| Business Sales - Wish List - Approved   | Portland             | ME       | 1        | June    | July    |   |
| Business Sales - Wish List - Approved   | Portland             | ME       | 1        | June    | July    |   |
| Business Sales - Wish List - Approved   | Portland             | ME       | 1        | June    | July    |   |
| Business Sales - Wish List - Approved   | Portland             | ME       | 1        | June    | July    |   |
| Business Sales                          | Portland             | ME       | 1        | June    | July    |   |
| Business Sales                          | Portland             | ME       | 1 1      | June    | July    |   |
| Business Sales - Wish List - Approved   | Portland             | ME       | 1        | June    | July    | 4 |
| Operations - Austin                     | Portland             | ME       |          |         |         | 1 |
| Operations - Austin                     | Portland             | ME       |          |         |         | 1 |
| Operations - Austin                     | Portland             | ME       | 4        | luna    | la de c | 1 |
| Human Resources                         | Portland             | ME       | 1        | June    | July    |   |
| Human Resources                         | Portland             | ME       | 1        | June    | July    |   |
| Support Services Support Services       | Portland<br>Portland | ME<br>ME | 1        | June    | July    | 1 |
| Support Services Support Services       | Portland             | ME       | 1        | June    | July    | I |
|   |                      | ME       |          |         |         |   |
| Support Services                        | Portland             | IVIE     | 1        | June    | July    |   |

| Support Services                        | Portland | ME | 1   | June        | July |   |
|---|----------|----|-----|-------------|------|---|
| Support Services                        | Portland | ME |     |             |      | 1 |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services - Wish List - Approved | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   |             | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME |     |             |      | 1 |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| Support Services                        | Portland | ME | 1   | June        | July |   |
| External Relations                      | Portland | ME | 1   | June        | July |   |
| External Relations                      | Portland | ME | 1   | June        | July |   |
| External Relations                      | Portland | ME | 1   | June        | July |   |
| Operations - Mead                       | Portland | ME | 1   | June        | July |   |
| Operations - Mead - Backfill - Approved | Portland | ME | 1   | June        | July |   |
| Operations - Mead - Backfill - Approved | Portland | ME | 1   | June        | July |   |
| Engineering & Ops                       | Portland | ME | 1   | June        | July |   |
| Engineering & Ops - Backfill - Approved | Portland | ME | 1   | June        | July |   |
| Engineering & Ops                       | Portland | ME | 1   | June        | July |   |
| Engineering & Ops                       | Portland | ME |     | -           |      | 1 |
| Engineering & Ops - Backfill - Approved | Portland | ME | 1   | June        | July |   |
| Engineering & Ops                       | Portland | ME | 1   | June        | July |   |
| Engineering & Ops - Backfill - Approved | Portland | ME | 1   | June        | July |   |
| Engineering & Ops - Backfill - Approved | Portland | ME | 1   | June        | July |   |
| Engineering & Ops                       | Portland | ME | 1   | June        | July |   |
| Engineering & Ops                       | Portland | ME | 4   | ·           |      | 1 |
| Engineering & Ops                       | Portland | ME | 1   | June        | July |   |
| Corporate Finance                       | Portland | ME | 1   | June        | July |   |
| Corporate Finance                       | Portland | ME |     |             |      | 1 |
| Corporate Finance                       | Portland | ME | 1   | June        | July |   |
| Corporate Finance                       | Portland | ME |     |             |      | 1 |
| Corporate Finance                       | Portland | ME | 1   | June        | July |   |
| Corporate Finance                       | Portland | ME | 1   | June        | July |   |
| Regulatory                              | Portland | ME | 1   | June        | July | 4 |
| Regulatory                              | Portland | ME | A . | la constant | 1. 1 | 1 |
| Regulatory                              | Portland | ME | 1   | June        | July |   |
| Regulatory                              | Portland | ME | 1   | June        | July |   |
| Regulatory                              | Portland | ME | 1   |             | July |   |

| Degulotory   | Dortland | ME | 1 | luna | Luke |   |
|--|----------|----|---|------|------|---|
| Regulatory   | Portland |    |   | June | July |   |
| IT   | Portland | ME | 1 | June | July |   |
| Corporate Communications   | Portland | ME | 1 | June | July |   |
| Legal  | Portland | ME |   |      |      | 1 |
| Legal  | Portland | ME | 1 | June | July |   |
| Legal  | Portland | ME | 1 | June | July |   |
| Customer Service   | Portland | ME | 1 | June | July |   |
| Customer Service   | Portland | ME | 1 | June | July |   |
| Customer Service   | Portland | ME | 1 | June | July |   |
| Customer Service   | Portland | ME | 1 | June | July |   |
| Customer Service   | Portland | ME | 1 | June | July |   |
| Customer Service   | Portland | ME | 1 | June | July |   |
| Customer Service   | Portland | ME | 1 | June | July |   |
| Risk Management  | Portland | ME | 2 | July | Aug  |   |
| Business Sales - Wish List - Approved  | Portland | ME |   | dary | rtug | 1 |
| Business Sales - Wish List - Approved  | Portland | ME | 1 | June | July |   |
|  | Portland | ME | 1 | June |      |   |
| Business Sales - Wish List - Approved  |          |    |   |      | July |   |
| Business Sales - Wish List - Approved  | Portland | ME | 2 | July | Aug  |   |
| Business Sales - Wish List - Approved  | Portland | ME | 2 | July | Aug  |   |
| Business Sales - Wish List - Approved  | Portland | ME | 2 | July | Aug  |   |
| Business Sales   | Portland | ME | - |      | _    | 1 |
| Human Resources  | Portland | ME | 2 | July | Aug  |   |
| Human Resources  | Portland | ME | 2 | July | Aug  |   |
| Support Services   | Portland | ME | 2 | July | Aug  |   |
| Support Services - Wish List - Approved  | Portland | ME | 1 | June | July |   |
| Support Services   | Portland | ME | 1 | June | July |   |
| Support Services   | Portland | ME | 2 | July | Aug  |   |
| Support Services   | Portland | ME | 2 | July | Aug  |   |
| Support Services   | Portland | ME | 2 | July | Aug  |   |
| Support Services   | Portland | ME | 2 | July | Aug  |   |
| Support Services   | Portland | ME | 1 | June | July |   |
| Engineering & Ops  | Portland | ME | 2 | July | Aug  |   |
| Engineering & Ops  | Portland | ME | 2 | July | Aug  |   |
| Engineering & Ops  | Portland | ME | 2 | July | Aug  |   |
| Engineering & Ops - Backfill - Approved  | Portland | ME | 2 | July | Aug  |   |
| Engineering & Ops - Backfill - Approved  | Portland | ME | 2 | July | Aug  |   |
| Engineering & Ops - Backlill - Approved Engineering & Ops  | Portland | ME | 2 | July | Aug  |   |
| Engineering & Ops Engineering & Ops  | Portland | ME | 2 | July |      |   |
| - v  |          | ME |   | _    | Aug  |   |
| Corporate Finance  | Portland |    | 1 | June | July |   |
| Regulatory   | Portland | ME | 2 | July | Aug  |   |
| IT Out of the state of the stat | Portland | ME | 2 | July | Aug  |   |
| Corporate Communications   | Portland | ME | 2 | July | Aug  |   |
| Legal  | Portland | ME | 2 | July | Aug  |   |
| Customer Service   | Portland | ME | 2 | July | Aug  |   |
| Customer Service   | Portland | ME | 2 | July | Aug  |   |
| Business Sales - Wish List - Approved  | Portland | ME | 3 | Aug  | Sept |   |
| Business Sales - Wish List - Approved  | Portland | ME | 3 | Aug  | Sept |   |

| Corporate Finance Portland ME 3 Aug Sept Regulatory Portland ME 1 June July Regulatory Portland ME 3 Aug Sept IT Portland ME 4 Sept Oct Corporate Finance Portland ME 4 Sept Oct Support Services Wish List - Approved Portland ME 4 Sept Oct Support Services Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Manchester NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Diput Diput Diput July Diput July Diput Diput July Diput July Diput Diput Diput July Diput July Diput Di |
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| Corporate Finance   Portland   ME   3   Aug   Sept   |
| Regulatory   Portland   ME   1   June   July   |
| Regulatory   Portland   ME   3   Aug   Sept  |
| IT   |
| Human Resources Portland ME 4 Sept Oct Corporate Finance Portland ME 4 Sept Oct Support Services Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Manchester NH I June July Susiness Sales - Wish List - Approved Manchester NH I June July Susiness Sales - Wish List - Approved Manchester NH I June July Operations - Smee - Backfill - Approved Manchester NH I June July Operations - Smee - Backfill - Approved Manchester NH I June July Operations - Smee - Backfill - Approved Manchester NH I June July Operations - Smee - Backfill - Approved Manchester NH I June July Operations - Smee - Backfill - Approved Manchester NH I June July Operations - Smee - Backfill - Approved Manchester NH I June July Operations - Smee - Backfill - Approved Manchester NH I June July Operations - Smee - Backfill - Approved Manchester NH I June July Operations - Smee - Backfill - Approved Manchester NH I June July Operations - Mead - Backfill - Approved Manchester NH I June July Operations - Mead - Backfill - Approved Manchester NH I June July Operations - Mead - Backfill - Approved Manchester NH I June July Operations - Mead - Backfill - Approved Manchester NH I June July Operations - Mead - Backfill - Approved Manchester NH I June July Operations - Mead - Backfill - Approved |
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| Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR  Operations - Mead - Backfill - Approved Concord NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Human Resources Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July  |
| Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR  Operations - Mead - Backfill - Approved Concord NH 1 June July  Marketing Manchester NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales Manchester NH 1 June July Business Sales Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July   |
| Support Services - Wish List - Approved Portland ME Hold for LR Support Services - Wish List - Approved Portland ME Hold for LR  Operations - Mead - Backfill - Approved Concord NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales Manchester NH 1 June July Business Sales Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July  |
| Support Services - Wish List - Approved Portland ME Hold for LR  Operations - Mead - Backfill - Approved Concord NH 1 June July  Business Sales - Wish List - Approved Manchester NH 1 June July  Business Sales - Wish List - Approved Manchester NH 1 June July  Business Sales - Wish List - Approved Manchester NH 1 June July  Business Sales Manchester NH 1 June July  Business Sales Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July   |
| Operations - Mead - Backfill - Approved Concord NH 1 June July  Marketing Manchester NH  |
| Marketing  Business Sales - Wish List - Approved  Business Sales - Wish List - Approved  Business Sales - Wish List - Approved  Business Sales  Manchester  NH  1  June  July  Business Sales  Manchester  NH  1  June  July  Human Resources  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  |
| Marketing Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales Manchester NH 1 June July Human Resources Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July   |
| Marketing  Business Sales - Wish List - Approved  Business Sales - Wish List - Approved  Business Sales - Wish List - Approved  Business Sales  Manchester  NH  1  June  July  Business Sales  Manchester  NH  1  June  July  Human Resources  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  |
| Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales - Wish List - Approved Manchester NH 1 June July Business Sales Manchester NH 1 June July Human Resources Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July   |
| Business Sales - Wish List - Approved Manchester NH 1 June July  Business Sales Manchester NH 1 June July  Human Resources Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Corporate Finance Manchester NH 1 June July   |
| Business Sales  Manchester  NH  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  June  July  |
| Human Resources  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Smee - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  Operations - Mead - Backfill - Approved  Manchester  NH  1  June  July  |
| Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July  |
| Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Smee - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Operations - Mead - Backfill - Approved Manchester NH 1 June July Corporate Finance Manchester NH 1 June July  |
| Operations - Smee - Backfill - Approved       Manchester       NH       1       June       July         Operations - Smee - Backfill - Approved       Manchester       NH       1       June       July         Operations - Smee - Backfill - Approved       Manchester       NH       1       June       July         Operations - Smee - Backfill - Approved       Manchester       NH       1       June       July         Operations - Mead - Backfill - Approved       Manchester       NH       1       June       July         Corporate Finance       Manchester       NH       1       June       July  |
| Operations - Smee - Backfill - Approved       Manchester       NH       1       June       July         Operations - Smee - Backfill - Approved       Manchester       NH       1       June       July         Operations - Smee - Backfill - Approved       Manchester       NH       1       June       July         Operations - Mead - Backfill - Approved       Manchester       NH       1       June       July         Corporate Finance       Manchester       NH       1       June       July  |
| Operations - Smee - Backfill - Approved       Manchester       NH       1       June       July         Operations - Smee - Backfill - Approved       Manchester       NH       1       June       July         Operations - Mead - Backfill - Approved       Manchester       NH       1       June       July         Corporate Finance       Manchester       NH       1       June       July  |
| Operations - Smee - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Operations - Mead - Backfill - Approved Manchester NH 1 June July  Corporate Finance Manchester NH 1 June July   |
| Operations - Mead - Backfill - Approved     Manchester     NH     1     June     July       Operations - Mead - Backfill - Approved     Manchester     NH     1     June     July       Corporate Finance     Manchester     NH     1     June     July  |
| Operations - Mead - Backfill - Approved     Manchester     NH     1     June     July       Corporate Finance     Manchester     NH     1     June     July  |
| Corporate Finance Manchester NH 1 June July  |
|  |
| Corporate Finance   Manchester   NH   1   June   July  |
| Corporate Finance Manchester NH 1 June July  |
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| Corporate Finance Manchester NH  |

| Corporate Finance                       | Manchester | NH | 1 | June | July |  |
|---|------------|----|---|------|------|--|
| Corporate Finance                       | Manchester | NH | 1 | June | July |  |
| Corporate Finance                       | Manchester | NH | 1 | June | July |  |
| Corporate Finance                       | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| IT                                      | Manchester | NH | 1 | June | July |  |
| Customer Service                        | Manchester | NH | 1 | June | July |  |
| Support Services - Wish List - Approved | Littleton  | NH | 2 | July | Aug  |  |
| Support Services - Wish List - Approved | Littleton  | NH | 2 | July | Aug  |  |
| Support Services - Wish List - Approved | Littleton  | NH | 2 | July | Aug  |  |
| Support Services - Wish List - Approved | Littleton  | NH | 2 | July | Aug  |  |

| Support Services - Wish List - Approved | Littleton  | NH | 2 | July | Λυα  |  |
|---|------------|----|---|------|------|--|
| Support Services - Wish List - Approved | Littleton  | NH | 2 | July | Aug  |  |
|   | Littleton  | NH | 2 |      | Aug  |  |
| Support Services - Wish List - Approved |            | NH |   | July | Aug  |  |
| Business Sales - Wish List - Approved   | Manchester |    | 2 | July | Aug  |  |
| Operations - Austin                     | Manchester | NH | 2 | July | Aug  |  |
| Corporate Finance                       | Manchester | NH | 2 | July | Aug  |  |
| Corporate Finance                       | Manchester | NH | 2 | July | Aug  |  |
| Corporate Finance                       | Manchester | NH | 2 | July | Aug  |  |
| Corporate Finance                       | Manchester | NH | 2 | July | Aug  |  |
| Corporate Finance                       | Manchester | NH | 2 | July | Aug  |  |
| Corporate Finance                       | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| ĪT                                      | Manchester | NH | 2 | July | Aug  |  |
| ĪT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| <del></del><br>ΙΤ                       | Manchester | NH | 2 | July | Aug  |  |
| <del></del><br>ΙΤ                       | Manchester | NH | 2 | July | Aug  |  |
| <u>π</u>                                | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| IT                                      | Manchester | NH | 2 | July | Aug  |  |
| ir                                      | Manchester | NH | 2 | July | Aug  |  |
| Corporate Finance                       | Manchester | NH | 3 |      | Sept |  |
| Corporate Finance                       | Manchester | NH | 3 | Aug  |      |  |
| ·                                       |            | NH |   | Aug  | Sept |  |
| Corporate Finance                       | Manchester | NH | 3 | Aug  | Sept |  |
| Corporate Finance                       | Manchester |    |   | Aug  | Sept |  |
| Corporate Finance                       | Manchester | NH | 3 | Aug  | Sept |  |
| IT<br>IT                                | Manchester | NH |   | Aug  | Sept |  |
| IT                                      | Manchester | NH | 3 | Aug  | Sept |  |
| IT                                      | Manchester | NH | 3 | Aug  | Sept |  |
| IT                                      | Manchester | NH | 3 | Aug  | Sept |  |
| IT                                      | Manchester | NH | 3 | Aug  | Sept |  |
| IT                                      | Manchester | NH | 3 | Aug  | Sept |  |
| IT                                      | Manchester | NH | 3 | Aug  | Sept |  |
| IT                                      | Manchester | NH | 3 | Aug  | Sept |  |
| IT                                      | Manchester | NH | 3 | Aug  | Sept |  |
| IT                                      | Manchester | NH | 3 | Aug  | Sept |  |

| IT                                      | Manchester  | NH   | 3   | Aug   | Sept |          |
|---|-------------|------|-----|-------|------|----------|
| IT                                      | Manchester  | NH   | 3   | Aug   | Sept |          |
| IT                                      | Manchester  | NH   | 3   | Aug   | Sept |          |
| IT                                      | Manchester  | NH   | 3   | Aug   | Sept |          |
| Corporate Finance                       | Manchester  | NH   | 4   | Sept  | Oct  |          |
| Corporate Finance                       | Manchester  | NH   | 4   | Sept  | Oct  |          |
| IT                                      | Manchester  | NH   | 4   | Sept  | Oct  |          |
| IT                                      | Manchester  | NH   | 4   | Sept  | Oct  |          |
| IT                                      | Manchester  | NH   | 4   | Sept  | Oct  |          |
| 11                                      | Marichester | INII |     | Оері  | OCI  |          |
|   |             |      |     |       |      |          |
| Business Sales - Wish List - Approved   | Burlington  | VT   | 1   | June  | July |          |
| Operations - Austin                     | Burlington  | VT   |     |       | j    | 1        |
| Regional Center Ops                     | Burlington  | VT   | 1   | June  | July |          |
| DSL                                     | Burlington  | VT   | 1   | June  | July |          |
| DSL                                     | Burlington  | VT   | 1   | June  | July |          |
| Customer Service                        | Burlington  | VT   | 1   | June  | July |          |
| Customer Service                        | Burlington  | VT   | 1   | June  | July |          |
| Customer Service                        | Burlington  | VT   | 1   | June  | July |          |
| Treasury                                | Burlington  | VT   | 1   | June  | July |          |
| Treasury                                | Burlington  | VT   | 1   | June  | July |          |
| Treasury                                | Burlington  | VT   | 1   | June  | July |          |
| Operations - Austin                     | White River | VT   | ı   | Julie | July | 1        |
|   | White River | VT   | - 1 | lung  | lubi | <u>'</u> |
| Operations - Mead - Backfill - Approved |             |      | 1   | June  | July |          |
| Business Sales                          | Burlington  | VT   | 2   | July  | Aug  |          |
| Business Sales - Wish List - Approved   | Burlington  | VT   | 2   | July  | Aug  | 4        |
| Business Sales - Wish List - Approved   | Burlington  | VT   | -   |       |      | 1        |
| Human Resources                         | Burlington  | VT   | 2   | July  | Aug  |          |
| Human Resources                         | Burlington  | VT   | 1   | June  | July |          |
| Human Resources                         | Burlington  | VT   | 1   | June  | July |          |
| Human Resources                         | Burlington  | VT   | 1   | June  | July |          |
| DSL                                     | Burlington  | VT   | 2   | July  | Aug  |          |
| Customer Service                        | Burlington  | VT   | 2   | July  | Aug  |          |
| Customer Service                        | Burlington  | VT   | 2   | July  | Aug  |          |
| Treasury                                | Burlington  | VT   | 2   | July  | Aug  |          |
| Business Sales - Wish List - Approved   | Burlington  | VT   | 3   | Aug   | Sept |          |
| Human Resources                         | Burlington  | VT   | 4   | Sept  | Oct  |          |
|   |             |      |     |       |      | 21       |
|   |             |      |     |       |      |          |
| 63                                      | 113         |      | 176 | June  | July |          |
| 0                                       | 70          |      | 70  | July  | Aug  |          |
| 0                                       | 30          |      | 30  | Aug   | Sept |          |
| 0                                       | 8           |      | 8   | Sept  | Oct  |          |
| 63                                      | 221         |      | 284 |       |      |          |
|   |             |      |     |       |      |          |
|   |             |      |     |       |      |          |
|   |             |      |     |       |      |          |
|   |             |      | 1   | 1     |      |          |

| Risk Management   | Charlotte | NC | 2 | July | Aug  |  |
|-------------------|-----------|----|---|------|------|--|
| Corporate Finance | Charlotte | NC | 1 | June | July |  |
| Legal             | Charlotte | NC | 1 | June | July |  |
| Legal             | Charlotte | NC | 1 | June | July |  |

|                      |     |   |  |            | Assoc /<br>Non |
|----------------------|-----|---|--|------------|----------------|
| <b>Key Positions</b> | FTE | Oracle Dept Desc                              | Job Title  | Manager    | Assoc          |
|                      | 2   | Customer Operations                           | Service Reps Collocation                             | Murtha     | Associate      |
|                      | 5   | Customer Operations                           | Service Reps   | Corthell   | Associate      |
|                      | 4   | Customer Operations                           | Service Reps LSR                                     | Petersen   | Associate      |
|                      | 4   | Customer Operations                           | Service Reps LSR                                     | Open       | Associate      |
|                      | 8   | FIN - Financial Accounting - Accounts Payable | Accountant - Payroll                                 | Bilodeau   | Associate      |
|                      | 51  | CSB - Consumer Sales and Service              | Service Reps (Live Source)                           | Garland    | Associate      |
|                      | 1   | CSB - OS & DA                                 | Service Asst Aide - Portland                         | Open       | Associate      |
|                      | 1   | CSB - Consumer Sales and Service              | Admistrative Assistant                               | Open       | Associate      |
|                      | 1   | CSB - OS & DA                                 | Service Asst-Burlington                              | Open       | Associate      |
|                      | 1   | CSB - OS & DA                                 | Service Asst - Dover                                 | Open       | Associate      |
|                      |     | Customer Service                              | Customer Service Reps (Temps through 12/31/08)       | Rush       | Associate      |
|                      |     | Network Engineering                           | Code Administration Coordinator                      | Truxell    | Associate      |
|                      |     | Network Engineering                           | AIM Staff  | Truxell    | Associate      |
|                      |     | Operations Bullpen                            | Drafter  | Weatherwax |                |
|                      |     | IST - Facilities                              | Building Attendant                                   | Hagan      | Associate      |
|                      |     | DCO - Desktop                                 | Desktop  | Coale      | Associate      |
|                      |     | IST - Facilities                              | Building Equipment Mechanics                         | Hagan      | Associate      |
|                      | 2   | IST - Internal Telecom                        | Splice Service Technicians                           | Pakasinski | Associate      |
|                      | 1   | Operations Bullpen                            | Administrative Assistant                             | Austin     | Associate      |
|                      | 1   | Operations Bullpen                            | Administrative Assistant                             | Austin     | Associate      |
|                      | 2   | Operations Bullpen                            | Administrative Assistant                             | Austin     | Associate      |
|                      | 4   | Operations Bullpen                            | Central Office Technician - New Proact(Holt Ave Ctr) | Mead       | Associate      |
|                      | 6   | Operations Bullpen                            | Adminstrative Assistant - New Proact(Holt Ave Ctr)   | Mead       | Associate      |
|                      | 1   | Operations Bullpen                            | TT - Radio/TV  | Mead       | Associate      |
|                      | 1   | Operations Bullpen                            | Splice Service Technician - VPS                      | Mead       | Associate      |
|                      | 4   | Operations Bullpen                            | Splice Service Technician - SS                       | Mead       | Associate      |
|                      | 5   | Operations Bullpen                            | Adminstrative Assistant                              | Smee       | Associate      |
|                      | 1   | Operations Bullpen                            | Administrative Assistant                             | Austin     | Associate      |
|                      | 40  | Operations Bullpen                            | Central Office Technician                            | Smee       | Associate      |
|                      | 3   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 3   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 3   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      |     | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 2   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 2   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 3   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 2   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 2   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 4   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 1   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 2   | Operations Bullpen                            | Splice Service Technician                            | Mead       | Associate      |
|                      | 1   | Operations Bullpen                            | Outside Plant Technician                             | Mead       | Associate      |
|                      | 4   | Operations Bullpen                            | Outside Plant Technician                             | Mead       | Associate      |
|                      | 1   | Operations Bullpen                            | Outside Plant Technician                             | Mead       | Associate      |

|            | 1   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|------------|-----|--------------------|---|---------|-----------|
|            | 1   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 1   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 2   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 2   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 2   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 2   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 2   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 3   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 3   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 5   | Operations Bullpen | Outside Plant Technician                        | Mead    | Associate |
|            | 6   | Operations Bullpen | Splice Service Technician                       | Mead    | Associate |
|            | 5   | Operations Bullpen | Splice Service Technician                       | Mead    | Associate |
|            | 3   | Operations Bullpen | Splice Service Technician                       | Mead    | Associate |
|            | 3   | Operations Bullpen | Splice Service Technician                       | Mead    | Associate |
|            | 3   | Operations Bullpen | Splice Service Technician                       | Mead    | Associate |
|            | 4   | Operations Bullpen | Splice Service Technician                       | Mead    | Associate |
|            | 2   | Operations Bullpen | Splice Service Technician                       | Mead    | Associate |
|            | 15  | Operations Bullpen | Toll Assigners                                  | Lamarre | Associate |
|            | 5   | Operations Bullpen | Administrative Assistants - License Admin Group | Lamarre | Associate |
|            | 7   | Operations Bullpen | SME Tech Support                                | Romano  | Associate |
|            | 10  | Operations Bullpen | Central Office Technician                       | Romano  | Associate |
|            | 2   | Collections        | Bankruptcy Reps                                 | Griffin | Associate |
|            | 4   | Collections        | Credit Reps                                     | Griffin | Associate |
|            | 2   | Collections        | Outside Coll Agency Reps                        | Griffin | Associate |
|            | 26  | Collections        | Residential Reps                                | Griffin | Associate |
|            | 13  | Cash Management    | Business Reps                                   | Griffin | Associate |
|            | 6   | Collections        | Specialists Billing Disputes                    | Ricket  | Associate |
|            |     |                    |   |         |           |
| TOTAL      | 364 |                    |   |         |           |
| TOTAL JUNE | 87  |                    |   |         |           |
| BALANCE    | 277 |                    |   |         |           |

| File Name                                 | City                 | Ctata       | Deignitus     | Doot In         | Hire In      |
|---|----------------------|-------------|---------------|-----------------|--------------|
| File Name Business Sales                  | City<br>Portland     | State<br>ME | Priority<br>1 | Post In<br>June |              |
| Business Sales                            | Portland             | ME          | 1             | June            | July<br>July |
| Business Sales                            | Portland             | ME          | 1             | June            | July         |
| Business Sales                            | Portland             | ME          | 1             | June            | July         |
| Corporate Finance                         | Bangor               | ME          | 1             | June            | July         |
| Customer Service                          | Bangor               | ME          | 1             | May             | June         |
| Customer Service                          | Portland             | ME          | 1             | June            | July         |
| Customer Service                          | Mancheste            |             | 1             | June            | July         |
| Customer Service                          | Burlington           |             | 1             | June            | July         |
| Customer Service                          | Other                |             | 1             | June            | July         |
| Customer Service                          | Portland             | ME          | 1             | May             | June         |
| Engineering & Ops                         | Portland             | ME          | 1             | June            | July         |
| Engineering & Ops                         | Portland             | ME          | 1             | June            | July         |
| Engineering & Ops                         | Portland             | ME          | 1             | June            | July         |
| IT  | Bangor               | ME          | 1             | June            | July         |
| IT  | Mancheste            | NH          | 1             | June            | July         |
| IT  | Mancheste            | NH          | 1             | June            | July         |
| IT  | Mancheste            | NH          | 1             | June            | July         |
| Operations                                | Burlington           | VT          | 1             | June            | July         |
| Operations                                | Mancheste            | NH          | 1             | June            | July         |
| Operations                                | Bangor               | ME          | 1             | June            | July         |
| Operations                                | Mancheste            |             | 1             | June            | July         |
| Operations                                | Mancheste            |             | 1             | June            | July         |
| Operations                                | Mancheste            |             | 1             | June            | July         |
| Operations                                | Mancheste            |             | 1             | June            | July         |
| Operations                                | Merrimack            |             | 1             | June            | July         |
| Operations                                | White Rive           |             | 1             | June            | July         |
| Operations                                | Burlington           |             | 1             | June            | July         |
| Operations                                | Mancheste            |             | 1             | June            | July         |
| Reg Field Ops                             | Windham              | NH          | 1             | June            | July         |
| Reg Field Ops                             | Merrimack            |             | 1             | June            | July         |
| Reg Field Ops                             | Keene                | NH          | 1             | June            | July         |
| Reg Field Ops                             | Belmont              | NH          | 1             | June            | July         |
| Reg Field Ops                             | Greenland            |             | 1             | June            | July         |
| Reg Field Ops                             | Dummersto            |             | 1             | June            | July         |
| Reg Field Ops                             | Middlesex            |             | 1             | June            | July         |
| Reg Field Ops                             | St Johnsbu           |             | 1             | June            | July         |
| Reg Field Ops                             | White Rive           |             | 1             | June            | July         |
| Reg Field Ops                             | Milton               | NH          | 1             | June            | July         |
| Reg Field Ops                             | Derby                | VT          | 1             | June            | July         |
| Reg Field Ops Pole                        | Rutland              | VT<br>ME    | 1             | June            | July         |
| Reg Field Ops - Pole Reg Field Ops - Pole | Augusta<br>Middlesex |             | 1             | June<br>June    | July         |
| Reg Field Ops - Pole                      | Somerswo             |             | 1             |                 | July         |
| ixeg Field Ops - Fole                     | Somerswo             | INIT        | <u> </u>      | June            | July         |

| Reg Field Ops - Pole    |            | ME | 1 | June | July |
|-------------------------|------------|----|---|------|------|
| Reg Field Ops - Pole    | Calais     | VT | 1 | June | July |
| Reg Field Ops - Pole    | Presque is | ME | 1 | June | July |
| Reg Field Ops - Pole    | Windham    | NH | 1 | June | July |
| Reg Field Ops - Pole    | Belmont    | NH | 1 | June | July |
| Reg Field Ops - Pole    | Milton     | NH | 1 | June | July |
| Reg Field Ops - Pole    | Derby      | VT | 1 | June | July |
| Reg Field Ops - Pole    | Rutland    | VT | 1 | June | July |
| Reg Field Ops - Pole    | Dummersto  | VT | 1 | June | July |
| Reg Field Ops - Pole    | White Rive | VT | 1 | June | July |
| Reg Field Ops - Pole    | Somerswo   | NH | 1 | June | July |
| Reg Field Ops - Service | Portland   | ME | 1 | June | July |
| Reg Field Ops - Service | Kennebunk  | ME | 1 | June | July |
| Reg Field Ops - Service | Lewiston   | ME | 1 | June | July |
| Reg Field Ops - Service | Augusta    | ME | 1 | June | July |
| Reg Field Ops - Service | Waterville | ME | 1 | June | July |
| Reg Field Ops - Service | Mancheste  | NH | 1 | June | July |
| Reg Field Ops - Service | Concord    | NH | 1 | June | July |
| Regional Center Ops     | Burlington | VT | 1 | June | July |
| Regional Center Ops     | Burlington | VT | 1 | June | July |
| Regional Center Ops     | Mancheste  | NH | 1 | June | July |
| Regional Center Ops     | Mancheste  | NH | 1 | June | July |
| Treasury                | Burlington | VT | 1 | June | July |
| Treasury                | Burlington | VT | 1 | June | July |
| Treasury                | Burlington | VT | 1 | June | July |
| Treasury                | Burlington | VT | 1 | June | July |
| Treasury                | Littleton  | NH | 1 | June | July |
| Treasury                | Littleton  | NH | 1 | June | July |
|                         |            |    |   |      |      |
|                         |            |    |   |      |      |
|                         |            |    |   |      |      |
|                         |            |    |   |      |      |
|                         |            |    |   |      |      |